

Concepcion, October 6, 1955 .-

Dr. Benjamin G. Horning, M.D. W.K. Kellog Foundation Battle Creek, Michigan U.S.A.

Dear Dr. Horning:

A few days after receiving your letter of September 15 I received a letter from Dr. Altamirano telling me that he has decided not to accept our offer as professor of Physiology.

In his opinion the salary of \$120. 000 chilean pesos we offered him is not enough for his needs. Otherwise he would be willing to come.

informed; he is calculating on the black market dollar rate and not on the real cost of living in Chile. \$126.000 a month is a pretty good salary; it is the best we can pay according with our laws. It is the salary we and the Medical School in Santia go pay all the full time professors. According with the opinion of people who knows, it is like a salary of US \$ 700 in the United States at least. Maybe you are right and the real matter is not the salary but the reluctance of Mrs. Altamirano to come back to Chile. Anyhow I have written Dr. Altamirano the letter whose copy I enclose.

Now I come again to ask you for help in searching a physiologist. If you know of some one good enough to whom we can offer our vacancy don't hesitate to get in contact with him in our name. Through Dr. Vivaldi we are writting a joung Ph.D.



whom Dr. Vivaldi met in Michigan. It is Mr. Lloyd Beck, fellow by the Michigan Heart Assn in the Department of Pharmacology in Michigan. Dr. Vivaldi thinks he is a very able although young man. Would you mind telling me what do you think about it?

Yours very sincerely,

BIBLIOTECAS DEAN. JOEC